

# Product Statement

# Fair Value Assessment Outcome & Target Market Information

This document¹ has been produced by Travelers Europe in accordance with our regulatory responsibilities as a Product Manufacturer of UK General Insurance products. It is intended for use by our Distributors and not for customers or operational staff.

For more information, please speak to your usual Travelers representative.

<sup>&</sup>lt;sup>1</sup> This document is based on the Product Value – Information Exchange Template, version 8 November 2021 (LMA9197), developed by the following trade associations for use by all market participants to meet the requirements of the Financial Conduct Authority's product governance rules relating to information exchange: the British Insurance Brokers' Association (BIBA), the London and International Insurance Brokers' Association (LIIBA), the Lloyd's Market Association (LMA), the International Underwriting Association (IUA), the Managing General Agent's Association (MGAA) and the Association of British Insurers (ABI).

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### **Product Value - Information Exchange Template**

Carrier name	Travelers Insurance Company Limited (TICL)/ Travelers Insurance Designated Activity Company UK Branch (TIDAC UK Branch)	
Broker name	As stated in TOBA	
Product name	Directors and Officers Insurance for Private and Not-For-Profit Companies	
Reference/UMR [Binder]	n/a	
Reference [Class of	TICL: TRV4701 07.23 (AGG) / TRV4702 07.23 (AOC)	
Business]	TIDAC UK Branch: TRV2871 04/20 (AGG) TRV2872 04/20 (AOC)	
Date	Qtr 3 2024	

Manufacturer Information		
Product information		

The Directors and Officers Insurance product is designed to protect the personal assets of individual directors and officers from claims arising from a wrongful act in the course of their duties. The insurance also provides balance sheet protection for the company where corporate liability cover is also purchased.

The product provides cover for defence costs incurred and damages payable for claims arising from a wrongful act. The product provides the following covers and features:

- Directors and officers, and company reimbursement
- Pre-investigation costs
- Attendance compensation costs
- Bail bond costs
- Corporate manslaughter costs
- Extradition proceedings
- Identity theft costs
- Insured person additional limit protection
- Insured person public relations costs
- Personal Tax liability
- Reputation protection costs
- Cover for directors and officers who have retired or resigned
- Outside entity directors' cover
- Emergency costs access
- Deprivation of asset costs
- Crisis event costs
- Broad definition of wrongful act

This product can either be purchased stand-alone or as part of a Management Liability package.

We provide access to risk management expertise to help manage the risks to the customer's business whether on-site or online.

This product includes the following optional covers:

- Cover is available on aggregate or any one claim limit basis
- Optional extra cover available for Corporate Legal Liability

Please refer to the policy documentation for full details of cover and exclusions.

In accordance with the FCA PROD4 rules, a product review and fair value assessment has been completed for this product.

The product has been subject to Travelers's product review process and signed off by our authorised approvers as representing fair value to customers and may continue to be marketed and distributed.

This product meets the needs detailed within the Target Market Statement.

The product provides fair value to customers and is working as designed. Key metrics on usage and product value are monitored; the product is suitable for use, and we have not identified any barriers to claims. Our assessment of fair value includes review of the following management information (where available – not all data will be available for new products) as well as any other relevant insight:

- Average Premium
- Average Claims Pay-out
- Loss Ratio
- Policy Cancellations
- Claim Declinatures as % of Total Claims
- Claims Acceptance Rate
- Number of Complaints
- Complaints as % of Claims

## Target market

The target market for this product includes:

- Micro enterprises
- Small and medium enterprises
- Incorporated (Limited companies etc.) and unincorporated businesses
- Non-profit organisations

and their directors, officers, and managers domiciled in the UK or Ireland.

#### Types of customer for whom the product would be unsuitable

This product is unsuitable for:

- Publicly traded listed companies
- Financial institutions

# Any notable exclusions or circumstances where the product will not respond

Applicable significant limits include but are not limited to:

#### **Exclusions**

- Prior and Pending Proceedings
- Conduct
- Bodily Injury and Property Damage or Personal Injury
- Pension Trustee
- United States Entity versus Insured
- Prior Notice
- USA

#### **Sub-limits**

- Attendance Compensation Costs
- Bail Bond Costs
- Corporate Manslaughter Costs
- Crisis Event Costs
- Deprivation of Assets Costs
- Emergency Costs Access
- Extradition Costs
- Identity Theft Costs
- Insured Person Additional Limit Protection
- Insured Person Public Relations Costs
- Personal Tax Liability

- Pre-Investigation Costs
- Reputation Protection Costs.

#### **Policy Excess**

• An excess generally only applies to Corporate Liability cover

Other section specific limits and exclusions will apply, please refer to the policy documentation for full details. This product statement does not alter, in any way, the cover under the policy.

#### Other information which may be relevant to distributors

This document is to be read in conjunction with the full policy wording. A product factsheet is available for this product.

The distribution strategy is considered appropriate for the target market with customers having the option to purchase these products through a distributor of their choice. This product may be sold by suitably skilled authorised persons:

- On an advised basis
- face-to-face
- via telephone
- online

To ensure the customer receives fair value for this product and that they are able to make an informed choice:

- The customer's demand and needs must be assessed to ensure the product is appropriate, significant or unusual
  exclusions should be highlighted,
- care must be taken to ensure no duplicate cover exists or is created by an add-on,
- available add-ons and optional extras should be highlighted with the same emphasis as the main sections of cover.
- commission, fees or charges passed onto the customer must be proportionate to the service provided.

Date fair value assessment completed	Quarter 3 2024
Expected date of next assessment	Quarter 3 2025