

RISK READY

The Rising Cost of Risk

A volatile economy presents new challenges for risk managers and insurance decision makers. We've identified some trends to watch to help keep you Risk Ready.

Social Inflation

Escalating Legal Fees and Nuclear Verdicts

Many people now hold corporations broadly responsible – whether fairly or unfairly – and are more willing to award increasingly large (or nuclear) compensation sums. Attorneys looking to capitalize on this shift are aggressively pursuing personal injury clients and larger settlements.

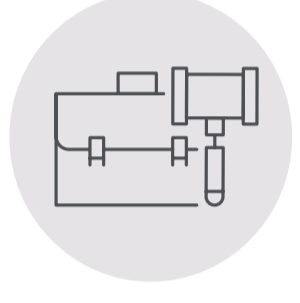


100%
year-over-year increase in attorney digital marketing spending.¹



35%
increase in median jury awards over \$10 million.²

In these litigious times, Travelers provides the right resources at the right time to help businesses fight back:



800 Trial-Ready Attorneys



200 Field-Based Claim Fraud Investigators

To minimize the impact of attorney involvement

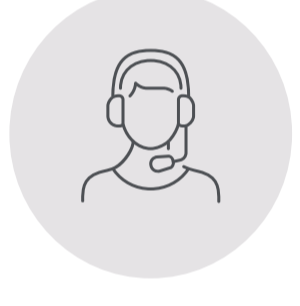


A Dedicated Team of Nurses
To assess medical causation and facilitate the resolution process



Proactive Tools and Strategies: 3D Imaging, Social Listening and Mock Jury Trials

To defend against inflated damage claims



Industry-Leading Claim Professionals
Successfully resolving 90% of GL claims without litigation

Note: for GL claims closed in 2018 without legal notice being served where statute of limitations has expired.

Changing Labor Markets

Workforces Are Stressed

An influx of first-year hires is placing unprecedented demands on organizations. The widening experience gap is taking its toll on managers who are charged with productivity and training.



First-year employees

have the highest workers comp claim frequency.³

83%
of tenured employees have taken on six or more new tasks in the last two years.⁴

40%
of workers who lose time from work have one or more psychological risk factors.⁵

Travelers writes workers compensation for the largest eligible percentage of U.S. payroll – **\$553 billion across 8 million workers⁶** – with proven results:



2/3

of injured employees return to work within 30 days,⁷ reducing turnover and the need to hire in a competitive market.



\$2.4+ billion

in annual savings⁸ achieved through medical cost containment strategies.

Reach out to your Travelers representative to discover solutions to help keep your organization Risk Ready.

¹ 2021 Thompson Reuters Research
² Advisen's Loss Database
³ 2022 Travelers Injury Impact Report
⁴ "Job Hoppers Leave Extra Work Behind," May 2022, LinkedIn
⁵ Travelers Lost Time Claims Data
⁶ Travelers Internal Data, 2022
⁷ Travelers 2021 Workers Compensation Data
⁸ Travelers 2021 Workers Compensation Data

