

Sean Ramalho

Executive Vice President, Enterprise Distribution

As Executive Vice President, Enterprise Distribution, Sean Ramalho is responsible for Travelers' distribution strategy, working to identify opportunities to enhance the company's strategic partnerships and leadership position in the marketplace. With accountability for delivering optimal experiences for agents and brokers, Sean and his team ensure that Travelers' people, technology and processes make it easy for our distribution partners to do business with us.

Sean joined Travelers in 2006 and has 30 years of property and casualty experience. Prior to his current role, he was Senior Vice President, Enterprise Distribution Strategic Execution and was responsible for agent and broker initiatives including agency compensation, agency technology platforms and relationship management. His earlier roles at Travelers included Business Insurance Field Vice President for the Metro NY / NJ Region with responsibility for \$1.4B in written premium, Select Regional Vice President, Middle Market Vice President and Regional President.

In addition to his business responsibilities, Sean represents Travelers on several Boards. He is an Executive Board Member of the Travelers Foundation and serves on the board of The Travelers Championship. He is Executive Sponsor and Affinity Coach for the Travelers Black & African American & Allies Diversity Network.

